



We're not like the other guys!

We do things differently. Like pricing for example. If you want the best prices with no service, we give it to you. If you want the least cost of use, you pay a little more initially, but a lot less later. There are two types of radio users. Self-servicing end users pay shipping using their own FedEx or UPS account numbers, do their own programming and make the product ready for assignment to users. Obviously, these people should get a lower price than those who do not wish to do such services themselves. That is why we offer the CARE Package, which includes an active SIM card and Network Activation (Applicable to NEXTEL models), charge & test battery, attach pocket clip, programming of up to 10 channels or talk groups, system test, pack, and ship via UPS ground plus extending the manufacturer's warranty from a few years to LIFETIME!

Is a CARE Package worth the extra cost over what others may charge on Amazon, eBay, or the Internet? We think so. For more information more please visit info4u.us/KMC-Program.pdf.

We're not afraid to go against traditional opinion. For example, we think P25 is the biggest waste of money since the LEAA program of the 70's. The technology doesn't fit the real needs of today. As a radio, it isn't nearly as efficient as DMR or TETRA. As a data device, it doesn't even come close to the capabilities of the dumbest smartphone. As for operating range, it is neither cost efficient nor remotely comparable to the capabilities of the maturing PoC technology.

As for FirstNet, we believe this is the biggest con job ever conceived to defraud US taxpayers and First Responders under the guise of providing something better than the services currently available through Carrier Networks. We wonder how many people realize that no promise has been made to have even basic dedicated services on the "reserved" public safety channels before 2025 or later? BTW, that "25" seems to be a magic number. We wonder how many folks know that FirstNet is a 25-year program? Do you have any idea of what changes in technology will occur over the next two and a half decades?

The one thing we DO believe is an integration of services which is evolving into an ala carte offering where the user selects devices capable of performing a variety of services but pays only for the desired functions (kind of like where the wireless news and entertainment industry is now headed.

And that brings us down to the selection of equipment. We do not believe that biggest brand is always the best value. Good value, Yes! The best in innovation, cost reduction, and true value is almost always developed by the Steve Jobs and Elon Musk's of the world. We don't count ourselves at this level, but we do make the effort to keep up with the latest in technology to better serve those we serve. We hope that includes, or will soon include, YOU!



Call us at 205.854.2611 – We're on the web at www.The-Communicators.net