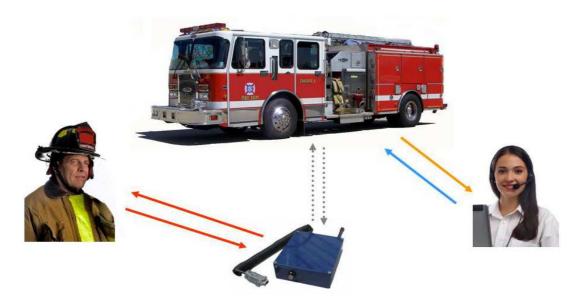
A Special Message for Fire Chiefs!



At a recent dealer advisory meeting, sponsored by a major communications manufacturer, we were asked for suggestions to improve sales. My suggestion was to use product names that were a little more colorful than lackluster names like the XG-401. One of my suggestions was the name *DoubleTalker* (you know, double your pleasure, double your fun etc.).

Suffice it say that my suggestion was not accepted. I've been looking for another product where the name would fit ever since. I've found it! There is a trend in public safety communications to combine the features of multiple technologies to achieve a common goal. Case in point, headsets with hearing protection for 2-way users. Only recently have headset manufacturers offered

wireless headsets. Some use Wi-Fi, some use Bluetooth, and still others use 900 MHz or the 2 GHz range. They all cost too much, are too expensive to maintain, and from my experience don't work all that well. So, we decided to put something together on our own. It's called, you guessed it, the *DoubleTalker*!



Double Talker is a wireless headset system that works! There is no complicated installation - just connect the headset transceiver to the accessory connector of most popular mobile radios - no wiring, no syncing, no external antenna, and it talks to associated headsets up to a mile away from the vehicle! Double Talker works with any mobile radio - analog or digital (DMR, NXDN, P25 Phase 1 or 2) on any frequency band (VHF, UHF, 700, or 800 MHz). The price of the vehicular headset transceiver is just \$695 including cable to fit your mobile radio (Radio for headset is INCLUDED!)!

You don't have to mount chargers in the vehicle, and you don't have to use expensive portables or special products to communicate with the headsets. You pay just \$398 per headset combination. Just turn it on and you are ready to talk to dispatch or with other headsets with the full power of the mobile for talking back to dispatch, and the maximum allowable power in your choice of VHF or UHF for talking on-scene and in buildings.

Headset systems can be programmed to function as command units (extended range to dispatch through the associated mobile radio) or as incident specific (vehicle intercom for on-scene) communications. You can purchase one headset unit or a hundred.

The system can expand as your needs grow. And you save money on maintenance! The reason? The headset units stay at the station until needed. The batteries will be fully charged and every firefighter will have an on scene communicator when needed. You'll rarely have to deal with dead batteries, lost units, or units left at home. Now, for a special offer!

If you want to purchase just one system (a vehicle unit, and a headset unit), we are making a one-time offer of just \$995 for EVERYTHING! Or, if you purchase a minimum of four units, we will throw in a six unit master charger FREE! But this is not the real value. The REAL value is in protecting the hearing of your fire fighters! The fact is that you will now be in compliance with NFPA and OSHA standards which may qualify your city or fire district for lower fire insurance rates.. That fact that you have also reduced the possibility of litigation (we'll be glad to explain this in more detail) which can save your department thousands, if not HUNDREDS of thousands of dollars in legal fees, damages, and lost productivity.

I think *DoubleTalker* is going to do very well. Call us at 800.489.2611 and let us know what YOU think! Or, if you are ready to order, just click here!

DoubleTalker.doc



36 - 20th Avenue, NW - Birmingham, AL 35215 P: 205.854.2611 - TF: 800.489.2611 - 24H: 205.202.1269 W: falcon4firefighters.us - E: ServingU@falcondirect.com